ISSUE 422 DATE : 13/01/2017

Unmasking others

Often we think other people are up to no good and have some designs on us. Therefore our actions or gestures are usually guarded to keep them at arm's length. With this posture, how do we expect others to interact with us.? Of course, we may treat people with caution or disinterest at best. Is this what we desire?

To break the ice so as to overcome the impasse, the best method perhaps would be for us to accept others unconditionally, willingly by letting down our barrier of arrogance and mistrust. When we accept others unconditionally, it presents an opportunity for the other party to remove their masks as they feel at ease with us to be who they are. This sense of humility enables us to coexist and also to communicate and serve each other in earnest.

When we are humble and at ease, people around us feel ready and willing for interaction. If others feel our humility, they will feel the benefit of association with us. We will then make available every resource for them. This humility earns respect from everyone around us. Happiness and friendliness flourish. By being able to bow down to others and make them our equals help to remove their mask and be at ease with us. When this happens, we will be able to communicate as equals and earn their respect and confidence. In this way, we can influence him to carry out the activities that we deem essential and appropriate as partners.

Dear Penfabricans, to remove the mask from our competitor is to be able to bow down to him at the initial stage to soften him up. This is not something that many of us can do. Our EGO seems to be in the way of humility. To be effective and resourceful is to learn humility.

Have a wonderful weekend and learn the technique to unmask our competition. Thank you.

With kind regards, HSTeh.